



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Campus Recruitment - 2018 Passing Out Batch

(ONLY FOR UNPLACED STUDENTS)

Company	18145 (Company Name & Ranking will be disclosed during PPT)		
Job Title	Nutrition Sales Executive		
Eligible Degrees	B.Pharma & B.Sc		
Eligible Branches	All Branches		
Eligibility Criteria	10th	-	No % Criteria
	12th	-	No % Criteria
	Graduation	-	No % Criteria
Location	DELHI / NCR		
Compensation (CTC)	INR 3.0 LPA + Incentives		
Roles & Responsibilities	<p>Achieve product wise, rupee wise, monthly, quarterly and annual budget by adhering to set work norms.</p> <p>Develop customer database through selection of towns, routes and profiling of customers.</p> <p>Meet customers at a predefined frequency to ensure availability of all Abbott's SKU's in adequate quantity.</p> <p>Know the products. Undertake timely and effective implementation of company's product promotion plan to enhance distribution penetration and improve visibility of Abbott and its brands.</p> <p>Seek co-operation of channel partners to aid distribution and visibility of Abbott products and timely receipts of Abbott payments.</p> <p>Maintain records and send reports including tour programs, daily, weekly reports, expense claims, orders and information about competitive products and activities.</p>		
How to Apply?	<p>All interested and Eligible students ,please share your updated resume at sgupta13@amity.edu latest by Dt. 13th June 2018, 10 pm.</p> <p>Please mention Company Code in the subject line.</p>		

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor